

Prepayment specialists take top honours



Conlog, the world leader in prepayment solutions, has once again proven to be the supplier of choice, as the company was awarded Best Metering Company, for the sixth time in eight years, by the Electricity Supply Industry.

In addition, the Durban-based company was the recipient of an Excellence Award for their industry leading Service Centre, which provides customers with access to 24-hour support; the ability to log and track incidents online; as well as access to the self-support electronic knowledge base and forum.

Jaap Grobler, general manager of Conlog, said, "These awards are a significant accolade for Conlog, as it is the customers in the industry who vote for a winner; and to be chosen six times is an incredible achievement.

"Further, within Conlog, customer satisfaction and the desire to exceed our customers' expectations, is a fundamental factor in all that we do. These awards simply affirm and reinforce this commitment as this is something that is shared throughout the company, from the manufacturing facility, to our research & development division, to the sales, finance and engineering – everywhere and everything focuses on our customer's needs.

"Another key success factor is our ability to constantly develop new products, that meet the ever changing requirements of utility's around the world. For example, Conlog's product range incorporates the broadest range of prepayment meters; however in recent years this has been expanded to include specialist products and services that focus on revenue management; bringing our customers a complete solution that enables their continued sustainability," said Grobler.

This multi-million dollar company continues to grow from strength to strength, with more than 70 utilities around the world reaping the benefits of Conlog's solutions. With a customer base spanning South America, Africa, Eastern Europe and Asia, Conlog's depth of knowledge and experience, gained over more than 20 years, is unrivalled.

Conlog

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